

## 2010 Boys & Girls Club Organization Annual Report

### Organization Information

<b>Chartered Organization Name:</b>	Troy Boys & Girls Club	<b>Global ID:</b>	10122
<b>City/State:</b>	Troy/New York	<b>Type:</b>	Traditional Organization
<b>Phone:</b>	518.274.3781	<b>URL:</b>	http://www.tbgc.org
<b>Fax:</b>	518.274.2609		

### Organization Contact Information

#### Chief Professional Officer

Is the CPO Position Vacant (as of today's date)?: No

<b>Name</b>	Sharon M. Smith	<b>Gender</b>	Female
<b>Title</b>	Chief Professional Officer	<b>Age Group</b>	46 - 55
<b>Phone</b>	518.274.3781	<b>Ethnicity</b>	Caucasian
<b>Cell Phone</b>			
<b>Fax</b>	518.274.2609	<b>Years/Months in Position</b>	2/10
<b>E-mail Address</b>	sharons@tbgc.org	<b>Years/Months in Movement</b>	2/10
<b>Mailing Address</b>	1700 7th Ave. Troy, NY 12180		
<b>Shipping Address</b>	1700 7th Ave. Troy, NY 12180		

#### Chief Volunteer Officer

Is the CVO Position Vacant (as of today's date)?: No

<b>Name:</b>	Antonio Milillo	<b>Phone:</b>	518.786.3636
<b>Title:</b>	Area Council Liaison	<b>Cell Phone:</b>	
<b>Mailing Address:</b>	Attorney New York State, Department of State 3 Brookwood Dr Latham, NY 12110	<b>Fax:</b>	
<b>Shipping Address:</b>	3 Brookwood Dr. Latham, NY 12110	<b>E-mail Address:</b>	tonymil@surfrees.com
<b>Term Start Date:</b>	03/16/2010	<b>Term End Date</b>	03/15/2012

**Chair Elect**

Is the Chair Elect Position Vacant (as of today's date)? Yes

**Area Council Liason**

Is the ACL Position Vacant (as of today's date)? No

<b>Name:</b>	Antonio Milillo	<b>Phone:</b>	518.786.3636
<b>Title:</b>	Area Council Liaison	<b>Cell Phone:</b>	
<b>Mailing Address:</b>	Attorney New York State, Department of State 3 Brookwood Dr Latham, NY 12110	<b>Fax:</b>	
<b>Shipping Address:</b>	3 Brookwood Dr. Latham, NY 12110	<b>E-mail Address:</b>	tonymil@surfree.com

**Organization Contact Person For Annual Report**

<b>Name:</b>	Sharon M. Smith	<b>Phone:</b>	518.274.3781
<b>Title:</b>	Executive Director	<b>E-mail Address:</b>	sharons@tbgc.org

## Organization Staff Information

### Organization Staff Turnover

#### Chief Professional Officer

Number of Chief Professional Officers Employed on 1/1/2010:	1
Number of Chief Professional Officers Employed on 12/31/2010:	1

#### Management Staff and Program Staff

Organization Staff Beginning of Year	Full-time Management Staff	Full-time Youth Development/ Program Staff	Part-time Management and Youth Development/ Program Staff
Employees on Payroll on 1/1/2010	5	0	14
Organization Staff End Of Year	Full-time Management and Staff	Full-time Youth Development/ Program Staff	Part-time Management and Youth Development/ Program Staff
Employees on Payroll on 12/31/2010	3	0	10

#### Organization Staff Terminations

##### Chief Professional Officer

CPO Terminations between 1/1/2010 and 12/31/2010 (voluntary and involuntary):	0
CPO Terminations: How many of these terminations were Temporary Employees, Seasonal/Summer Employees, or Terminations due to lack of funding, death or retirement?:	0

##### Full-Time Management Staff

Full-Time Management Staff Terminations between 1/1/2010 and 12/31/2010 (voluntary and involuntary):	2
Full-Time Management Staff Terminations: How many of these terminations were Temporary Employees, Seasonal/Summer Employees, or Terminations due to lack of funding, death or retirement?:	1

##### Full-Time Youth Development/ Program Staff

Full-Time Youth Development/ Program Staff Terminations between 1/1/2010 and 12/31/2010 (voluntary and involuntary):	0
Full-Time Youth Development/ Program Staff Terminations: How many of these terminations were Temporary Employees, Seasonal/Summer Employees, or Terminations due to lack of funding, death or retirement?:	0

##### Part-Time Mgmt Professionals and Youth Development/ Program Staff

Part-Time Management Staff and Youth Development/ Program Staff Terminations between 1/1/2010 and 12/31/2010 (voluntary and involuntary):	5
Part-Time Management Staff and Youth Development/ Program Staff Terminations: How many of these terminations were Temporary Employees, Seasonal/Summer Employees, or Terminations due to lack of funding, death or retirement?:	3

## Organization Adult Staff (18 and Older)

### Management Staff

Paid Full-Time Management Adult Staff (18 and older.)	African-American	Asian	Hispanic/Latino	Multi-Racial	Native American	Caucasian
Management Staff - Male	0	0	0	0	0	2
Management Staff - Female	0	0	0	0	0	3

Total: 5

Paid Part-Time Management Adult Staff (18 and older.)	African-American	Asian	Hispanic/Latino	Multi-Racial	Native American	Caucasian
Management Staff - Male	0	0	0	0	0	0
Management Staff - Female	0	0	0	0	0	0

Total: 0

### Program Staff

Paid Full-Time Youth Development/Program Adult Staff (18 and older.)	African-American	Asian	Hispanic/Latino	Multi-Racial	Native American	Caucasian
Program Staff - Male	0	0	0	0	0	0
Program Staff - Female	0	0	0	0	0	0

Total: 0

Paid Part-Time Youth Development/Program Adult Staff (18 and older.)	African-American	Asian	Hispanic/Latino	Multi-Racial	Native American	Caucasian
Program Staff - Male	4	0	0	0	0	2
Program Staff - Female	3	0	0	1	0	4

Total: 14

### Other Staff

Paid Full-Time Other Adult Staff (18 and older.)	African-American	Asian	Hispanic/Latino	Multi-Racial	Native American	Caucasian
Other Staff - Male	0	0	0	0	0	0
Other Staff - Female	0	0	0	0	0	0

Total: 0

Paid Part-Time Other Adult Staff (18 and older.)	African-American	Asian	Hispanic/Latino	Multi-Racial	Native American	Caucasian
Other Staff - Male	0	0	0	0	0	0
Other Staff - Female	0	0	0	0	0	0

Total: 0

<b>Total Adult Staff</b>	<b>19</b>
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## Organization Youth Staff (17 and Younger)

YOUTH STAFF (17 and Under)	African-American	Asian	Hispanic/Latino	Multi-Racial	Native American	Caucasian
Program Staff - Males	0	0	0	0	0	0
Program Staff - Females	0	0	0	0	0	0

Total: 0

## Organization Volunteer Information

### Organization Adult Volunteers (18 and Older)

Program Volunteers (18 and older.)	African-American	Asian	Hispanic/Latino	Multi-Racial	Native American	Caucasian
Program Volunteers - Males	8	0	0	0	0	10
Program Volunteers - Females	4	1	1	0	0	20

Total: 44

Board Members (18 and older.)	African-American	Asian	Hispanic/Latino	Multi-Racial	Native American	Caucasian
Board Members - Males	1	0	0	0	0	5
Board Members - Females	1	0	0	0	0	4

Total: 11

Unit Advisory Council Members (18 and older.)	African-American	Asian	Hispanic/Latino	Multi-Racial	Native American	Caucasian
Unit Advisory Members - Males	0	0	0	0	0	0
Unit Advisory Members - Females	0	0	0	0	0	0

Total: 0

Auxiliary Group Members (18 and older.)	African-American	Asian	Hispanic/Latino	Multi-Racial	Native American	Caucasian
Auxiliary Group Members - Males	0	0	0	0	0	0
Auxiliary Group Members - Females	0	0	0	0	0	0

Total: 0

Alumni Association Members (18 and older.)	African-American	Asian	Hispanic/Latino	Multi-Racial	Native American	Caucasian
Alumni Association Members - Males	0	0	0	0	0	0
Alumni Association Members - Females	0	0	0	0	0	0

Total: 0

Parent Group Members (18 and older.)	African-American	Asian	Hispanic/Latino	Multi-Racial	Native American	Caucasian
Parent Group Members - Males	0	0	0	0	0	0
Parent Group Members - Females	1	0	1	0	0	1

Total: 3

Other Volunteers (18 and older.)	African-American	Asian	Hispanic/Latino	Multi-Racial	Native American	Caucasian
Other Adult Volunteers - Males	0	0	0	0	0	0
Other Adult Volunteers - Females	1	0	0	0	0	4

Total: 5

<b>Total Adult Volunteers</b>	<b>63</b>
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### Organization Youth Volunteers (17 and Younger)

Youth Volunteers (17 and Under)	African-American	Asian	Hispanic/Latino	Multi-Racial	Native American	Caucasian
Program Volunteers - Males	4	0	0	0	0	1
Program Volunteers - Females	0	0	0	0	0	3

Total: 8

### Organization Technology Use

#### Financial Management Software

Is your Organization currently using financial management software?:	No
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#### Donor Management Software

Is your Organization currently using donor management software?:	Yes
Which donor management software is being used? (Check all that apply)	
£	DonorPerfect
£	Raiser's Edge
R	Other, please specify (Giftworks)

#### Persons Dedicated to Supporting Technology

Number of Paid Full-Time Staff Persons:	0
Number of Paid Part-Time Staff Persons:	0
Number of Contractors or Persons who work for an outside company:	1
Number of Volunteers:	1

#### Organization Email Collection

Does your organization collect email addresses of visitors to your website?:	No
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## Minimum and Essential Benefits

### Retirement Program

Does your organization make a retirement program (qualified under IRS regulations) available to your full-time employees?	
R	Yes
E	YES, but no full-time employees have elected to participate.
E	No
Does your organization pay at least 50% of the total contribution for each eligible employee that participates?	
	Yes

### Comprehensive Major Medical Coverage

Does your organization make Comprehensive Major Medical Coverage available to your full-time employees?	
R	Yes
E	Yes, but no full-time employees have elected to participate
E	No
Does your organization pay at least 50% of the cost of the premium for each full-time employee that participates?	
	Yes

### Group Life Insurance

Does your organization make Group Life Insurance available to your full-time employees?	
R	Yes
E	Yes, but no full-time employees have elected to participate.
E	No
Does your organization pay at least 50% of the cost of the premium for each full-time employee that participates?	
	Yes

### Salary Continuance/Disability Coverage

Does your organization make a Long Term Disability Plan available to your full-time employees?	
R	Yes
E	Yes, but no full-time employees have elected to participate
E	No
Does your organization pay at least 50% of the cost of the premium for each full-time employee that participates?	
	Yes

### Short Term Disability Coverage

Does your organization provide Short-Term Disability insurance to your full-time employees?	
E	Yes
R	No

### Dental Coverage

Does your organization provide Dental insurance to your full-time employees?	
R	Yes
E	No

### Vision Coverage

Does your organization provide Vision insurance to your full-time employees?	
E	Yes
R	No

# COMPLIANCE WITH MEMBERSHIP ELIGIBILITY REQUIREMENT

## ORGANIZATION

It shall have a board of directors, executive committee, administrative committee, or otherwise named governing board of responsible citizens and shall designate one member of such a governing body who is not an employee of such Member Organization or of the Clubs it operates as the Chief Volunteer Officer. Such governing body shall have complete authority and control over all aspects of the Member Organization's operations, programs, finances, facilities and personnel. Boys & Girls Clubs of America shall have no authority whatsoever with respect to any such control or authority of any such governing body.

R Yes

E No, provide explanation here:

No more than two of the members of such governing body may be employees of such Member Organization or of the Club(s) it operates

R Yes

E No, provide explanation here:

It shall operate one or more Clubs which meet the requirements for membership and operating standards.

R Yes

E No, provide explanation here:

## CONSTITUTION, BY-LAWS, RULES

It shall be governed by a constitution, by-laws or rules which are not inconsistent with the requirements for membership.

R Yes

E No, provide explanation here:

## CHIEF PROFESSIONAL OFFICER

It shall employ a full-time paid professional (the "Chief Professional Officer") who shall be responsible directly to the aforesaid governing body and shall have executive and administrative control of the activities and personnel of the Member Organization in accordance with policies and procedures established by said governing body. Each newly appointed Chief Professional Officer who has not been a Chief Professional Officer of another Member Organization shall attend a new Chief Professional orientation sponsored by Boys & Girls Clubs of America within the first eight (8) months of such appointment.

R Yes

E No, provide explanation here:

## SERVICE MARK

It shall display the current service mark (logo) of Boys & Girls Clubs of America on the outside of its buildings and on all appropriate printed matter and comply with approved graphics standards.

R Yes

E No, provide explanation here:

## AUDIT

Each Member Organization shall cause an audit of its financial accounts to be made and reported upon annually by an independent certified public accountant and cause a copy of such audit and SAS 112 letter, if issued, thereof to be sent to Boys & Girls Clubs of America within nine (9) months of the close of its fiscal year and shall maintain its financial records in accordance with generally accepted accounting principles for non-profit organizations. Member Organizations with annual revenues totaling less than \$250,000 may submit a review of financial statements by an independent certified public accountant in lieu of such audit.

R Yes

E No, provide explanation here:

## COMPLIANCE

**Each Member Organization shall comply with all applicable federal, state and local laws and reporting requirements and conduct its business with high ethical standards.**

R Yes

£ No, provide explanation here:

## RECORDS

**Each Member Organization shall keep satisfactory records of the youth served by the Clubs it operates, their activities, programs and attendance.**

R Yes

£ No, provide explanation here:

## CODE OF ETHICS

**Each Member Organization shall establish and maintain a Code of Ethics that addresses, at minimum, conflicts of interest, records retention and whistleblower protection in accordance with best practices for non-profit organizations. All staff and board members will sign the Code of Ethics each year.**

R Yes

£ No, provide explanation here:

## BENEFITS

**Each Member Organization shall make the following benefits available to its full-time employees and pay at least 50 percent of the cost of such benefits: I. Comprehensive major medical coverage II. Group life insurance III. A retirement program which is qualified under applicable Internal Revenue Service regulations IV. A long-term disability plan**

R Yes

£ No, provide explanation here:

**Each Member Organization shall maintain a salary structure that is competitive with other local organizations and agencies seeking similarly trained and experienced people.**

R Yes

£ No, provide explanation here:

**Each Member Organization shall review, at least annually, its employment policies and procedures and take requisite steps to achieve or maintain compliance with equal employment opportunity regulations based on applicable federal, state and local laws and regulations as are in effect from time to time.**

R Yes

£ No, provide explanation here:

## LIABILITY INSURANCE

**Each Member Organization shall maintain comprehensive, general liability coverage with a combined minimum single limit of coverage in the amount of at least \$1 million which shall be extended to name Boys & Girls Clubs of America as an additional insured and file a certificate of insurance with Boys & Girls Clubs of America annually.**

R Yes

£ No, provide explanation here:

## ORGANIZATIONAL ASSESSMENT

Each Member Organization shall conduct, every third year, an organizational assessment in consultation with Boys & Girls Clubs of America and utilizing its respective governing body, staff, and other appropriate entities based on "Standards of Operational Effectiveness" approved by the National Council and submit a report of this assessment to Boys & Girls Clubs of America.

R Yes

£ No, provide explanation here:

Each Member Organization shall maintain a rating of "operational" as defined by the "Standards of Operational Effectiveness". Such rating shall be determined and assigned by the governing body of each Member Organization.

R Yes

£ No, provide explanation here:

## COMMUNICATION

Each Member Organization shall maintain at least one computer capable of electronic communication with Boys & Girls Clubs of America.

R Yes

£ No, provide explanation here:

## BACKGROUND CHECKS

Each Member Organization shall conduct criminal background checks of all employees and volunteers who have repetitive direct contact with children. Such checks should be of the type that would disclose, at minimum, sexual offenders and include a social security number trace and a national criminal file check. Such checks shall be conducted prior to employment and at regular intervals, not to exceed twenty-four (24) months.

R Yes

£ No, provide explanation here:

## UNIT DIRECTOR

Each Member Organization shall employ a Unit Director for each separate Club it operates for at least as many hours per week as such Club is in operation. The Chief Professional Officer of the Member Organization may, however, act as a Unit Director of one of such Clubs.

R Yes

£ No, provide explanation here:

## CLUB STAFF

Each Club shall have and maintain sufficient paid and volunteer staff qualified in personality, character, experience, education and training for the leadership and guidance of its members. Each activity of each such Club shall be supervised by Club staff qualified to supervise such activity.

R Yes

£ No, provide explanation here:

## MEMBERS

Each Club shall have at least one hundred members enrolled in any twelve-month period, who shall be between the ages of 6 and 18. Each Extension Club shall have at least 50 members between the ages of 6 and 18 enrolled in any twelve-month period. Membership dues and fees shall be within the means of its members and shall not be so large as to exclude any individual from membership and participation.

R Yes

£ No, provide explanation here:

## EXTENT OF OPERATIONS

Each Club shall be open and shall make activities available to its members at least ten months per year, five days per week and four hours per day. Each Extension Club shall be open and shall make activities available to its members at least eight months per year, three days per week and three hours per day.

R Yes

£ No, provide explanation here:

## PROGRAM

Each Club shall maintain a high quality program of varied and diversified activities and shall conduct an annual program assessment using standards adopted by the National Council. There shall be no instruction in or promotion of any sectarian or political belief.

R Yes

£ No, provide explanation here:

## SAFETY

Each Club facility shall be maintained in a satisfactory state of cleanliness and sanitation and shall comply with all applicable federal, state and local laws for protection and safety.

R Yes

£ No, provide explanation here:

### Continuing Education Scholarships

Did your organization award scholarships for continuing education beyond high school, to any of your club members in 2010?	<b>No</b>
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### Be Great Brand Strategy/Campaign

Did your organization implement the BE GREAT brand strategy/campaign in 2010?	<b>Yes</b>
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How did you implement the BE GREAT brand strategy/campaign? (check all that apply)
<input type="checkbox"/> Placed PSA's with local broadcast/cable/print media
<input type="checkbox"/> Outdoor billboards placed locally
<input type="checkbox"/> Integrated BE GREAT messages/graphics on Club web site and in resource development and marketing materials
<input type="checkbox"/> Utilized BE GREAT items (posters, shirts, hats, promotional items, etc.)
<input type="checkbox"/> Used the theme and materials in fundraising and PR events
<input checked="" type="checkbox"/> Began using the new tagline, GREAT FUTURES START HERE.
<input type="checkbox"/> Other, please specify

**ORGANIZATION FINANCIALS FOR FISCAL YEAR 2010**

**Fiscal Year Start Month**

January

**Capital Campaign**

Did your organization conduct a Capital Campaign (a campaign to raise restricted dollars for capital improvements or acquisition of capital assets) in your 2010 Fiscal Year?

**No**

**Value of All Assets and Liabilities**

<b>Assets</b>	<b>2010 Value</b>
1. Cash and Cash Equivalents:	\$80,165
2. Market Value Of Investments:	\$303,355
3. Pledges Receivable:	\$0
4. Other Receivables:	\$28,172
5. Prepaid Expenses:	\$2,048
6. Net Book Value of Land, Building, and Equipment:	\$88,464
7. Other Assets:	\$0
<b>Total Assets(1 Through 7)</b>	<b>\$502,204</b>

<b>Liabilities</b>	<b>2010 Value</b>
1. Current Liabilities - Accounts Payable:	\$16,473
2. Current Liabilities - Other Current Liabilities:	\$1,344
3. Long-Term Liabilities - Notes Payable and Other Long-Term Debt (Liabilities due to be paid in greater than 12 months):	\$0
<b>Total Liabilities(1 Through 3)</b>	<b>\$17,817</b>

**2010 Total Net Assets(Assets minus Liabilities)**

**\$484,387**

<b>2010 Net Assets</b>	<b>2010 Value</b>
Unrestricted Net Assets:	\$484,387
Temporarily Restricted:	\$0
Permanently Restricted Net Assets:	\$0
<b>Total Net Assets</b>	<b>\$484,387</b>

**Permanent Endowment**

Does your organization have a permanent endowment?	No
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**Board Designated Endowment**

Does your organization have a Board Designated Endowment?	No
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**Government Income**

U.S. Department of Agriculture	Income
a. Child and Adult Care Food Program	\$15,448
b. Summer Food Service Program	\$0
c. Other	\$0
<b>Total U.S. Department of Agriculture</b>	<b>\$15,448</b>

U.S. Department of Education	Income
a. Safe and Drug Free Schools and Communities Act	\$0
b. 21st Century Community Learning Centers	\$0
c. Supplemental Educational Services Program (SES)	\$0
d. Other	\$0
<b>Total U.S. Department of Education</b>	<b>\$0</b>

U.S. Department of Defense	Income
a. U.S. Department of Defense (Including: Army, Navy, Air Force, Marines, National Guard, Army Reserve, and Coast Guard)	\$0
b. Other	\$0
<b>Total U.S. Department of Defense</b>	<b>\$0</b>

U.S. Department of Health and Human Services	Income
a. Administration on Children, Youth, & Families	\$0
b. Substance Abuse Mental Health Services Administration (SAMHSA)	\$0
c. Center for Substance Abuse Prevention (CSAP)	\$0
d. Center for Substance Abuse Treatment (CSAT)	\$0
e. Child Care and Development Fund (CCDF)	\$0
f. Community Services Block Grant	\$0
g. Head Start	\$0
h. Indian Health Services (I.H.S.) Diabetes/T.R.A.I.L. Grant through National Congress of American Indians	\$0
i. Indian Health Services (I.H.S.) Grants other than Diabetes/T.R.A.I.L. Grant	\$0
j. National Native American Mentoring Grant (pass-through from Navajo Nation)	\$0
k. T.A.N.F.	\$0
l. Title XX - Social Service Block Grant	\$0

<b>U.S. Department of Health and Human Services</b>	<b>Income</b>
m. Other	\$0
<b>Total U.S. Department of Health and Human Services</b>	<b>\$0</b>

<b>U.S. Department of Housing and Urban Development</b>	<b>Income</b>
a. HUD pass-through from BGCA	\$0
b. HUD pass-through from FirstPic	\$0
c. Community Development Block Grants (CDBG) - Administered Locally	\$21,724
d. Comprehensive Grant Program (HUD - sponsored public housing)	\$0
e. Comprehensive Improvement Assistance Program (HUD - sponsored public housing program)	\$0
f. Public Housing Operating Fund	\$0
g. Indian Community Development Block Grants (I.C.D.B.G.)	\$0
h. Native American Housing (N.A.H.A.S.D.A.)	\$0
i. Neighborhood Initiative Grant	\$0
j. Other	\$0
<b>Total U.S. Department of Housing and Urban Development</b>	<b>\$21,724</b>

<b>U.S. Department of Interior</b>	<b>Income</b>
a. Other	\$0
<b>Total U.S. Department of Interior</b>	<b>\$0</b>

<b>U.S. Department of Justice</b>	<b>Income</b>
a. OJP pass through from BGCA	\$0
b. OJP pass through from FirstPic	\$0
c. ARRA (American Recovery and Reinvestment Act) pass-through from BGCA	\$35,595
d. Mentoring Tribal Youth (MTY) pass-through from BGCA	\$0
e. Tribal Youth Mentoring (TYM) pass-through from BGCA	\$0
f. Weed and Seed	\$0
g. Byrne Foundation Grant Program (Administered at state level)	\$0
h. Office of Juvenile Justice and Delinquency Prevention - Gang Prevention through Targeted Outreach	\$0
i. Office of Juvenile Justice and Delinquency Prevention - National Discretionary Program	\$0
j. Office of Juvenile Justice and Delinquency Prevention - State Juvenile Justice Advisory Group Formula Grants	\$0
k. Other	\$0
<b>Total U.S. Department of Justice</b>	<b>\$35,595</b>

<b>U.S. Department of Labor</b>	<b>Income</b>
a. Workforce Investment Act (Including Youth Opportunities Grants)	\$0

<b>U.S. Department of Labor</b>	<b>Income</b>
b. Other	\$0
<b>Total U.S. Department of Labor</b>	<b>\$0</b>

<b>All Other Federal Grants</b>	<b>Income</b>
a. Corporation for National & Community Service - CNCS (AmeriCorps, NCCC, VISTA, Job Corps)	\$0
b. National Endowment for the Arts	\$0
c. Other	\$0
<b>Total All Other Federal Grants</b>	<b>\$0</b>

<b>State Government Grants</b>	<b>Income</b>
A.S.E.S. - Prop 49 Grants (California organizations only)	\$0
Funding Received from State Alliances	\$0
All Other State Government Grants	\$0
<b>Total State Government Grants</b>	<b>\$0</b>

<b>Local Government Grants</b>	<b>Income</b>
LOCAL GOVERNMENT GRANTS	\$118,874
<b>Total Local Government Grants</b>	<b>\$118,874</b>

<b>Tribal Government Grants</b>	<b>Income</b>
TRIBAL GOVERNMENT GRANTS	\$0
<b>Total Tribal Government Grants</b>	<b>\$0</b>

<b>Total Government Income</b>	<b>\$191,641</b>
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**Total Income**

<b>Income</b>	<b>2010 Value</b>
Contributions from Individuals	\$56,874
Contributions from Corporations	\$35,000
Contributions from Foundations and Trusts	\$50,866
Bequests and other Charitable Trust Distributions Received	\$0
Investment Income	\$6,128
Special Events (net after expenses)	\$68,712
Dues from Members	\$3,465
Camp Fees	\$12,758
Income from United Way	\$8,694
Program Activity Fees	\$63,604
Rental Income	\$6,998
Day Care Fees	\$0
Concessions (net after expenses)	\$0
Value of Contributed Goods and Services (Should NOT be included in 1 - 13 above)	\$31,938
Non-Government Pass Through Grants from BGCA	\$0
Other Income	\$3,051
<b>Local Government Grant Income</b>	\$118,874
<b>State Government Grant Income</b>	\$0
<b>Tribal Government Grant Income</b>	\$0
<b>Federal Government Grant Income</b>	\$72,767
<b>Total Government Income</b>	\$191,641
<b>Total 2010 Income</b>	\$539,729

**Details of Certain Income Information**

Does your organization have a donation option on your website?	<b>Yes</b>
How much income was generated from this donation option on your website in your 2010 Fiscal Year?	<b>\$1,593</b>

**Annual Campaign for Individual Contributions**

Did your organization conduct an annual campaign focused on obtaining Contributions from Individuals in 2010? (Such as, It Just Takes One campaign) (A Board-Driven effort to secure Unrestricted Operating Funds from Individuals)	<b>No</b>
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**Planned Giving**

In 2010, how many new Planned Gift commitments were made to your organization? (if none, enter 0)	<b>0</b>
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**Operating Expenses for Fiscal Year 2010**

<b>Operating Expenses</b>	<b>2010 Value</b>
Expenses for Program Services	<b>\$425,230</b>
Management and General Services Expenses	<b>\$106,305</b>
Fundraising Expenses	<b>\$0</b>
<b>Total Operating Expenses</b>	<b>\$531,535</b>

**2011 Membership Dues**

Your 2011 Membership Dues calculation is based on your 2010 Total Operating Expenses value. 2011 Membership Dues must be paid in full by October 1, 2011.

2011 Membership Dues Owed	<b>\$4,079.00</b>
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**Details of Certain Expense Information**

<b>Personnel Expense Categories</b>	<b>2010 Value</b>
a. Salaries	\$256,158
b. Benefits	\$23,133
c. Payroll Taxes	\$28,163
<b>Total Personnel Expense</b>	<b>\$307,454</b>

**Technology Expense**

How much did your organization spend on equipment purchase, technical support, internet access and communication costs in 2010?	\$3,120
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**A-133 Audit Requirement**

Did your organization expend federal funds totaling \$500,000 or more in your 2010 fiscal year?	No
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## CHARTERED CLUB SITE INFORMATION

Chartered Club Site Name:	Troy Boys & Girls Club	Site Global ID:	11575
City/State:	Troy/NY	Membership Date:	03/01/1916
Type:	Unit		

Was this Club Site open to serve youth at any time in Calendar Year 2010?	Yes
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Did this Club site permanently close prior to December 31, 2010?	No
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CLUB SITE CONTACT INFORMATION			
Phone:	518.274.3781	Fax:	518.274.2609
Mailing Address:	1700 7th Ave Troy, NY 12180-3411	Shipping Address:	1700 7th Ave Troy, NY 12180-3411

## SITE DIRECTOR

Is the Site Director position Vacant (as of today's date)?:	No		
Site Director - Name:	Patrick Doyle	Phone:	518.274.3781
Email:	p_doyle81@hotmail.com		

## REGISTERED MEMBERS

Age	Number of Males	Number of Females	Total Registered Members	Age	Number of Males	Number of Females	Total Registered Members
5 year-olds and under	13	12	25	13 year-olds	14	4	18
6 year-olds	12	14	26	14 year-olds	9	2	11
7 year-olds	21	9	30	15 year-olds	7	2	9
8 year-olds	15	4	19	16 year-olds	15	4	19
9 year-olds	16	5	21	17 year-olds	8	1	9
10 year-olds	10	9	19	18 year-olds	4	1	5
11 year-olds	12	7	19	19 year-olds	3	0	3
12 year-olds	14	5	19	20 year-olds	0	0	0
				<b>2010 Totals</b>	<b>173</b>	<b>79</b>	<b>252</b>

## REGISTERED MEMBER ETHNICITY

% African-American	68%
% Asian	1%
% Hispanic/Latino	11%
% Multi-Racial	11%
% Native American	0%
% Caucasian	9%

Total: 100%

## REGISTERED MEMBER FAMILY / HOUSEHOLD DEMOGRAPHICS

What percentage of Registered Members are from single parent households?	79%
What percentage of Registered Members qualifies for free or reduced-price lunches at school?	72%
How many Registered Members are children of Military personnel and do not live on a Military base?	1

## HOME ZIP CODES OF REGISTERED MEMBERS

Please enter the home zip codes of the registered members served by this club site separated by commas.

12205,12180,12181,12182,12189,12188,12047,12018,12052,12054,12056,12121,12123,12138,12140,12144,12153,12184,12189,12210

## AVERAGE DUES PER REGISTERED MEMBER

In 2010, what was the average membership dues amount per club member?	\$10
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## REGISTERED MEMBER TENURE

What percent of this Club's Registered Members have been members for...	Percentage
Less than one year?	6%
1 - 2 Years?	37%
2 or More Years?	57%

Total: 100%

## REGISTERED MEMBER ANNUAL VISITS

Did you track annual visits by age of Registered Member in 2010?	No
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Ages 5 and under	Percentage
105 or more days	1%
52 – 104 days	49%
40 – 51 days	30%
12 – 39 days	12%
Less than 12 days	8%
Not Applicable	0%

Total: 100%

Ages 6 - 10	Percentage
105 or more days	58%
52 – 104 days	19%
40 – 51 days	12%
12 – 39 days	7%
Less than 12 days	4%
Not Applicable	0%

Total: 100%

Ages 11 - 12	Percentage
105 or more days	49%
52 – 104 days	29%
40 – 51 days	17%
12 – 39 days	4%
Less than 12 days	1%
Not Applicable	0%

**Total: 100%**

Ages 13 - 15	Percentage
105 or more days	0%
52 – 104 days	44%
40 – 51 days	34%
12 – 39 days	19%
Less than 12 days	3%
Not Applicable	0%

**Total: 100%**

Ages 16 and older	Percentage
105 or more days	0%
52 – 104 days	38%
40 – 51 days	34%
12 – 39 days	20%
Less than 12 days	8%
Not Applicable	0%

**Total: 100%**

### DAYS AND HOURS OF OPERATION - SCHOOL YEAR

Was this Club site open to serve youth at any time during the School Year?	Yes
How many Total Days was this Club site open to serve youth during the School Year?	185

### DAYS AND HOURS OF OPERATION - SCHOOL YEAR

# of Hours Open to Serve Youth	
Monday	6
Tuesday	6
Wednesday	6
Thursday	6
Friday	4
Saturday	0
Sunday	0

### REGISTERED MEMBER ADA - SCHOOL YEAR

On average, how many Registered Members were served by this Club (club house and off-site) on a daily basis during the School Year?	85
Did you track Registered Member Average Daily Attendance by age in 2010?	No

### REGISTERED MEMBER ADA BY AGE - SCHOOL YEAR

On Average, how many Registered Members were served by this Club (club house and off-site) on a daily basis during the School Year, in each of the following age groups?\*

Ages 5 and Under	
Ages 6-10	
Ages 11-12	
Ages 13-15	
Ages 16 and older	

### DAYS AND HOURS OF OPERATION - SUMMER

Was this Club site open to serve youth at any time during the SUMMER?	Yes
How many Total Days was this Club site open to serve youth during the Summer?*	39

### DAYS AND HOURS OF OPERATION - SUMMER

# of Hours Open to Serve Youth	
Monday	10
Tuesday	10
Wednesday	10
Thursday	10
Friday	10
Saturday	0
Sunday	0

### REGISTERED MEMBER ADA - SUMMER

On average, how many Registered Members were served by this Club (club house and off-site) on a daily basis during the Summer?	82
Did you track Registered Member Average Daily Attendance by age in 2010?	No

### REGISTERED MEMBER ADA BY AGE - SUMMER

On Average, how many Registered Members were served by this Club (club house and off-site) on a daily basis during the Summer, in each of the following age groups?*	
Ages 5 and Under	
Ages 6-10	
Ages 11-12	
Ages 13-15	
Ages 16 and older	

## YOUTH SERVED THROUGH COMMUNITY OUTREACH

Were youth served through Community Outreach at this club site in Calendar Year 2010?	Yes
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Age	Number of Males	Number of Females	Total Community Outreach	Age	Number of Males	Number of Females	Total Community Outreach
5 year-olds and under	0	0	0	13 year-olds	56	12	68
6 year-olds	0	0	0	14 year-olds	42	12	54
7 year-olds	0	0	0	15 year-olds	53	9	62
8 year-olds	0	0	0	16 year-olds	42	15	57
9 year-olds	60	11	71	17 year-olds	39	7	46
10 year-olds	35	14	49	18 year-olds	46	8	54
11 year-olds	47	13	60	19 year-olds	54	5	59
12 year-olds	43	15	58	20 year-olds	1	0	1
				<b>2010 Totals</b>	<b>518</b>	<b>121</b>	<b>639</b>

## COMMUNITY OUTREACH ETHNICITY

% African-American	38%
% Asian	0%
% Hispanic/Latino	10%
% Multi-Racial	31%
% Native American	0%
% Caucasian	21%

**Total: 100%**

## ACADEMIC SUCCESS/JOB READINESS

### GRADE PROGRESSION

Do you track the school grade (1st grade, 2nd grade, etc.) of your registered members each year?	Yes
How many of your registered members achieved grade progression into grades 1-5 for the 2010-2011 school year?	87
How many of your registered members achieved grade progression into grades 6-8 for the 2010-2011 school year?	53
How many of your registered members achieved grade progression into grades 9-12 for the 2010-2011 school year?	29

### HIGH SCHOOL GRADUATION

Did you track the number of high school seniors that graduated from High School in 2010?	No
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### MEMBERS WITH WORK EXPERIENCE

Did you track the number of registered members aged 14-18 that had paid part-time or seasonal work experience in 2010?	No
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## PROGRAMS CONDUCTED IN CALENDAR YEAR 2010

Did you provide programs at your Club Site fostering Academic Success?	Yes
	# of Youth Participating in 2010 (Unduplicated Count)
<b>ACADEMIC SUCCESS Programs Conducted in Calendar Year 2010</b>	
Be Great Graduate (high school drop-out intervention program)	0
CareerLaunch (career and college exploration and employability skills)	25
Club Tech: Clay Tech (teach clay animation movie techniques)	0
Club Tech: Digital Arts Festivals (local, regional and national competitions in web design, graphic design, music composition, photo illustration and movie screenplay writing and production)	0
Club Tech: Digital Arts Suite (teaches web design, graphic design, music composition, photo illustration and movie screenplay writing and production)	5
Club Tech: Game Tech (teaches basic gaming programming)	0
Club Tech: myclubmylife.com/YouthNet (BGCA's website for teen members)	33
Club Tech: Robo Tech (teaches Lego robotics)	0
Club Tech: Skill Tech: Basic Training (AKA Skill Tech I, teaches basic computer productivity software skills)	38
Club Tech: Skill Tech II (teaches hardware, networking and explores technology careers)	0
Drama Matters (drama activities)	50
Goals for Graduation (academic goal-setting for youth ages 6-12)	0
Imagemakers (photography skill-building and activities)	8
Imagemakers National Photography Contest (local, regional and national competitions in photography)	0
Money Matters (financial literacy)	0
MusicMakers (introduction to music and instrument instruction)	10
National Fine Arts Exhibit (local, regional and national competitions in fine art mediums)	0
Power Hour (homework help and tutoring)	75
Project Learn (education programming that includes homework help and learning activities)	75
Locally developed programs fostering academic success	11

**AGES COVERED BY ACADEMIC SUCCESS PROGRAMS**

For youth ages 6 and older that were served by this club site in 2010, did you conduct Academic Success programs that covered all their ages?	Yes
Did you track the total unduplicated count of registered members that participated in Academic Success programs in 2010?	Yes
What was the total unduplicated count of registered members that participated in Academic Success programs in 2010?	163

Did you provide programs at your Club Site fostering Good Character and Citizenship?	Yes
	# of Youth Participating in 2010 (Unduplicated Count)

**GOOD CHARACTER AND CITIZENSHIP Programs Conducted in Calendar year 2010**

Junior Staff (employability skills and job experience primarily in a Club setting)	0
Keystone Club (character and leadership development and community service for teens 14-18)	0
Passport to Manhood (promotes good character and male responsibility among 11-14 year -olds)	0
Targeted Outreach Approaches for Reaching Out to At-Risk Youth (gang and delinquency prevention and intervention, targeted re-entry)	0
Torch Club (character and leadership development and community services for 11-13 year-olds)	12
Youth for Unity (encourages diversity and addresses issues of prejudice and bigotry for 6-18 year-olds)	0
Youth of the Year (character development and civic engagement for 14-18 year-olds)	2
Locally developed programs fostering good character and citizenship	15

**AGES COVERED BY GOOD CHARACTER & CITIZENSHIP PROGRAMS**

For youth ages 6 and older that were served by this club site in 2010, did you conduct Good Character & Citizenship programs that covered all their ages?	Yes
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**CLUB or COMMUNITY-BASED VOLUNTEER SERVICE ACTIVITY**

Were members engaged in Club-based community service activities in 2010 (i.e., using members as Junior Staff volunteers in program areas, creating cards for military servicemen/women, raising funds for charities, etc.) OR Community-based service activities (i.e., community service projects such as community clean-ups, food drives, environmental projects, etc.) OR community service projects conducted through Keystone, Torch Club, CLUBService, Year of Service or Sports Clubs?	Yes
Did you track the number of registered members that participated in these club or community-based service activities in 2010?	Yes
How many registered members participated in these club or community-based service projects in 2010?	25
Did you track the ages of registered members that participated in these club or community-based service activities in 2010?	Yes
Ages 6-10	1
Ages 11-13	21
Ages 14-18	3

Did you provide programs at your Club Site fostering Healthy Lifestyles?	Yes
	# of Youth Participating in 2010 (Unduplicated Count)
<b>HEALTHY LIFESTYLES Programs Conducted in Calendar year 2010</b>	
Club Tech: NetSmartz (teaches members Internet safety skills)	40
Jr. NBA/WNBA (Club-based youth basketball programs for 6-14 year-olds)	0
Flag and Tackle Youth Football Programs (youth football programs for 6-18 year-olds)	30
RBI (Reviving Baseball in Inner Cities): baseball/softball for ages 13-18	0
Jr. RBI (Reviving Baseball in Inner Cities - baseball for ages 6-12)	0
The WANNA PLAY? program (fitness and nutrition education program infused with baseball and softball for ages 6-12)	0
SMART Girls (health orientation and self-esteem enhancement program for girls 8-12 and 13-17)	15
SMART Moves (drug/alcohol/pregnancy prevention program for ages 6-9, 10-12 and 13-15)	35
Triple Play Daily Challenges (daily physical activities for ages 6-18)	115
Triple Play Games Tournament (youth social recreation tournaments)	115
Triple Play Healthy Habits (a nutrition program for ages 6-18)	0
Triple Play SMART Gamesroom (structured Social Recreation activities for ages 6-18)	0
Triple Play Sports Leadership Clubs (sports-oriented leadership program for ages 13-18)	0
Locally-developed programs fostering healthy lifestyles	15

#### AGES COVERED BY HEALTHY LIFESTYLES PROGRAMS

For youth ages 6 and older that were served by this club site in 2010, did you conduct Healthy Lifestyles programs that covered all their ages?	Yes
Did you track the total unduplicated count of registered members that participated in Healthy Lifestyles programs in 2010?	Yes
What was the total unduplicated count of registered members that participated in Healthy Lifestyles programs in 2010?	75

	# of Youth Participating in 2010 (Unduplicated Count)
<b>OTHER INITIATIVES</b>	
Latino Outreach (best practices for reaching and empowering Latino Youth and families)	0
Locally-developed initiatives	0

#### **FAMILY PLUS**

Did this club site conduct any Family PLUS/family strengthening activities or services for families in 2010?	No
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## FOOD PROGRAM

Did this Club site provide meals or snacks at no cost to youth in 2010?	Yes
Did this Club operate Kids Café, a program of Feeding America (formerly America's Second Harvest)?	No
Which of the following were sources of support for your food program?	
<input type="checkbox"/> R Funding from U.S. Department of Agriculture Summer Food Service Program	
<input type="checkbox"/> R Funding from U.S. Department of Agriculture Child & Adult Care Food Program	
<input type="checkbox"/> E Funding from Local Food Bank	
<input type="checkbox"/> R Food from the Local Food Bank	
<input type="checkbox"/> R Club's Operating Budget	
<input type="checkbox"/> E Other()	
How many meals did you provide at no cost to youth in 2010?	9129
How many snacks did you provide at no cost to youth in 2010?	8529

## COMPUTER USE IN 2010

### Total Computers

How many TOTAL computers were working and available for use at this Club site in 2010?	16
How many of these TOTAL working computers were Less than 3 years old?	12

### Club Staff

How many TOTAL computers were working and were used EXCLUSIVELY by Club Staff?	6
How many of the computers used EXCLUSIVELY by Club Staff were Less than 3 years old?	2

### Youth

How many TOTAL computers were working and were used EXCLUSIVELY by Youth at the Club?	10
How many of the computers used EXCLUSIVELY by Youth were Less than 3 years old?	10
How many youth used the computers at your Club at some time during 2010?	350

## USE OF ELECTRONIC MEMBERSHIP TRACKING SYSTEMS IN 2010

Does this Club use an electronic system for tracking youth served?	Yes
Which electronic tracking system is being used?	
<input type="checkbox"/> E CYMS	
<input type="checkbox"/> R KidTrax (nFocus Software)	
<input type="checkbox"/> E Member Tracking System (Vision Computer Programming Services, Inc.)	
<input type="checkbox"/> E In-house system (developed by your club/organization; using Microsoft Excel, Access, etc. to track)	
<input type="checkbox"/> E Other()	

## KIWANIS CLUB RELATIONSHIP

Did this Club site partner with any Kiwanis Clubs in 2010?	Yes
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## CLUB LOCATION - URBAN/SUBURBAN/RURAL COMMUNITY

Please indicate whether this Club is located in an Urban, Suburban, or Rural community.

- Urban Community. Densely populated areas: 5,000+ persons per square mile. Single-family homes are on lot sizes less than ¼ acre.
- Suburban Community. The Census Bureau does not officially use the term 'suburban' but does characterize these areas as having 1,000 – 5,000 persons per square mile. Single-family homes are on lot sizes ranging from ¼ acre to 1 acre.
- Rural Community. Lower density population areas: single-family homes are on lot sizes greater than 1 acre. Rural areas also include subdivisions with large, multi-acre lots.

## NATIVE AMERICAN LANDS

Is this Club site located on Native American Lands?	No
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## PUBLIC HOUSING COMMUNITY

Is this Club site located in a Public Housing community?	No
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## CLUB SITE SERVICE LOCATION

Is the building or Boys & Girls Club quarters that this Club site is in:

- Owned by the Boys & Girls Club organization?
- Leased by the Boys & Girls Club organization?

Does this Boys & Girls Club have exclusive use of the entire building?	Yes
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Is this Boys & Girls Club located in a SCHOOL?	No
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Is the school a Public, Charter or Private School?

- Public School
- Charter School
- Private School

Which of the following best describes the type of school that this Boys & Girls Club is located in?

- Elementary School (Typically serves grades K – 5, although grades served vary by school district)
- Middle School or Junior High School (Typically serves grades 6 – 8, although grades served vary by school district)
- High School (Typically serves grades 9 – 12, although grades served vary by school district)

## CLUB SITE SERVICE LOCATION

<input type="checkbox"/>	College/University building (Club quarters is located in a building that is on a college or university campus)
<input type="checkbox"/>	Shopping Mall (Club quarters is located in a shopping mall)
<input type="checkbox"/>	Faith-based building (Club quarters is located in a church, synagogue, temple or building owned/operated by Salesians or Catholic Social Services)
<input type="checkbox"/>	Salvation Army building (Club quarters is located in a building operated by the Salvation Army)
<input type="checkbox"/>	Detention Center (Club quarters is located in a building that is operated by a law enforcement agency)
<input type="checkbox"/>	Police Athletic League building (Club quarters is located in a building operated by a Police Athletic League)
<input type="checkbox"/>	Group Home (Club quarters is located in a building supervised by paid staff who provide housing and support services to 3 – 8 special needs youth over a 3 – 9 month interval)
<input type="checkbox"/>	Homeless Shelter (Club quarters is located in a supervised publicly or privately operated shelter that provides temporary living accommodations for homeless persons)
<input type="checkbox"/>	GIRLS Inc. building (Club quarters is located in a building operated by GIRLS Inc.)
<input type="checkbox"/>	YMCA (Club quarters is located in a building operated by the YMCA)
<input type="checkbox"/>	YWCA (Club quarters is located in a building operated by the YWCA)
<input type="checkbox"/>	City/Community Recreation Center (Club quarters is located in a building that is owned, managed and/or administered by the local municipality)

## CLUB SPACE FOR TEENS

Are TEENS (youth ages 13 and older) served at this Club site?		Yes
Which of the following descriptions best applies to this Club site on a typical basis?		
<input type="checkbox"/>	This club is a separate, stand-alone teen center with separate staff and programming.	
<input type="checkbox"/>	This club has a separate BUILDING or separate WING dedicated for teens only (do not check this box if the separate building is another chartered Boys & Girls Club).	
<input type="checkbox"/>	This club has a separate ROOM or AREA for teens within the larger club.	
<input type="checkbox"/>	This club serves teens within the general areas of the club. There is no separate teen-only space, but the club provides extended hours for teens only.	
<input type="checkbox"/>	This club serves teens within the general areas of the club. There is no separate teen-only space and there are no separate operating hours for teens only.	

## Organization Roll-Up: Total Youth Served

Age	Calendar Year 2010			Calendar Year 2009		
	Registered Members	Community Outreach	Total Youth Served	Registered Members	Community Outreach	Total Youth Served
5 year-olds and under	25	0	25	23	0	23
6 year-olds	26	0	26	26	0	26
7 year-olds	30	0	30	29	0	29
8 year-olds	19	0	19	18	0	18
9 year-olds	21	71	92	20	60	80
10 year-olds	19	49	68	17	50	67
11 year-olds	19	60	79	20	61	81
12 year-olds	19	58	77	20	60	80
13 year-olds	18	68	86	16	63	79
14 year-olds	11	54	65	11	52	63
15 year-olds	9	62	71	9	65	74
16 year-olds	19	57	76	19	54	73
17 year-olds	9	46	55	10	48	58
18 year-olds	5	54	59	5	53	58
19 year-olds	3	59	62	3	60	63
20 year-olds	0	1	1	0	0	0
<b>Total</b>	<b>252</b>	<b>639</b>	<b>891</b>	<b>246</b>	<b>626</b>	<b>872</b>

2010 Total Youth Served: Gender	
% Males	% Females
77.55%	22.45%

2010 Total Registered Member Average Daily Attendance(ADA)	
School Year	Summer
85	82

2010 Total Youth Served: Ethnicity	
African-American	46.48%
Asian	0.28%
Hispanic	10.28%
Native American	0.00%
Caucasian	17.61%
Multi-Racial	25.34%

### Registered Members

Percent Change in Registered Members from 2009 to 2010:	2%
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### Community Outreach

Percent Change in Community Outreach from 2009 to 2010:	2%
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### Number of Chartered Units and Extensions

Per this Annual Report, your organization had 1 chartered Boys & Girls Club units and extensions open and serving youth in 2010. Is this the correct number?

R Yes

£ No, please provide an explanation

List of Chartered Boys & Girls Clubs that Served Youth in 2010

Troy Boys & Girls Club

### Unchartered Boys & Girls Club Sites Open & Serving Youth in 2010

Did your organization operate any additional sites serving youth that are not chartered Boys & Girls Club sites?	No
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How many additional unchartered sites serving youth did your organization operate in 2010?	
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**SIGNATURES OF CHIEF VOLUNTEER OFFICER AND CHIEF PROFESSIONAL OFFICER**

<b>Organization Name:</b>	Troy Boys & Girls Club
<b>Organization City/State:</b>	Troy/New York
<b>Global ID:</b>	10122

**ELECTRONIC SIGNATURE**

In accordance with federal law, the parties shall execute this Agreement electronically - binding the parties to the same degree as a handwritten signature - by using the following process to create an electronic symbol signifying an intent to be legally bound. Each party must fill in their name and date below, and insert a check mark in the box at the beginning of the line marked "Electronic Signature". Each Party shall retain a paper copy of the electronic mail.

**I have examined the information entered on this report and, to the best of my knowledge it is true, correct and complete.**

<b>Chief Professional Officer</b>	
Chief Professional Officer Name (Print):	Sharon M. Smith
Date: (mm/dd/yyyy or m/d/yyyy format)	Feb 14 2011 12:00AM
R Electronic Signature	

<b>Chief Volunteer Officer</b>	
Chief Volunteer Officer Name (Print):	Antonio Milillo
Date: (mm/dd/yyyy or m/d/yyyy format)	Feb 14 2011 12:00AM
R Electronic Signature	